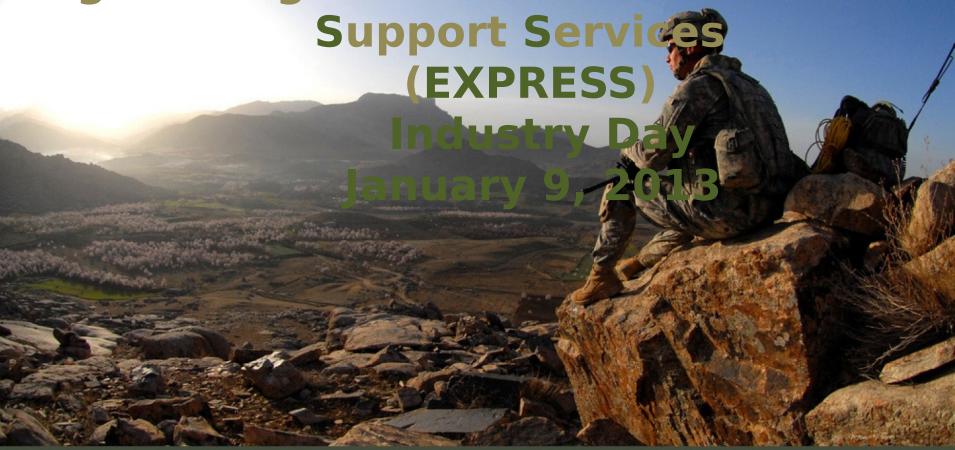




# Expedited Professional & Engineering







## **AGENDA**



8:00-9:00 Registration

9:00-9:15 Welcome Cathy

Dickens

9:15-9:45 Agenda/Overview Stan

Crittenden

9:45-10:00 Software Engineering Directorate Dr.

William Craig

10:00-10:15 Systems Simulation Development Directorate Jim Head

10:15-10:30 Cruise Missile Defense Systems Mike

Mathis

10:30-10:45 Utility Helicopter

Madolyn Gilbert

Velena



OCI Driof

## U.S. Army Contracting Command



Pucinoss Sizo/

1:00-4:00

## **AGENDA**

## **Break Out Sessions**

CCA Drief

OCI Brief	GSA Brief	North American Industry
Classification (5) sztem 2:15 - 3:15 3:30 - 4:30	1:00 - 2:00 2:15 - 3:15 3:30 - 4:30	1:00 - 2:00 2:15 - 3:15 3:30 - 4:30
Inspiration Room PUB	Board of Directors' Room	
	Networking/Match Making	

Discovery Hall





## **ADMINISTRATION INFO**

- Rooms
- Lunch
- Snacks
- Break Out Sessions
- Parking





## **EXPRESS PROGRAM**

The Expedited Professional and Engineering Support Services Program, referred to simply as EXPRESS, is a group of 27 Blanket Purchase Agreements (BPAs), based upon the General Services Administration (GSA) Federal Supply Service, divided into four domains, that provide a full array of Advisory and Assistance Services for the US Army Aviation and Missile Life Cycle Management Command.





# Federal Acquisition Regulation Definition: (FAR 2.101)

"Advisory and assistance services" means those services provided under contract by nongovernmental sources to support or improve:

Organizational policy development; decision-making; management and administration; program and/or project management and administration; or R&D activities. It can also mean the furnishing of professional advice or assistance rendered to improve the effectiveness of Federal management processes or procedures (including those of an engineering and technical nature). In rendering the foregoing services, outputs may take the form of information, advice, opinions, alternatives, analyses, evaluations, recommendations, training and the day-to-day aid of support personnel needed for the successful performance of ongoing Federal operations.





## **EXPRESS PROGRAM**

Commercial Processes and Pre-Established GSA Rates Broad Industry Base- Broad Range of Labor Categories Dynamic Teaming- Potential For Direct Awards to SB Team Members **Competitive Process Small Business Opportunities** Reduced Lead Times Power and Economy of E-Commerce **Competitive Task Orders** Multiple BPA's **GSA Schedules** Incorporate Incorporate BPA Provisions GSA Schedules •Task Order PWS FAR Clauses Army/DOD Clauses •Task Order Pricing Pre-Established •EXPRESS PWS's Program Specifics **Pricing** 





#### **BACKGROUND**

- Full gamut of advisory and assistances services for Team Redstone
- 16 Blanket Purchase Agreements (BPA) Awarded in February 2005
- 15 BPAs Awarded in May 2009
- EXPRESS consists of Four Domains.
- All 431Task Orders (TO) are Performance Based.
- BPA & TO Award Evaluation leverages GSA Schedule Pricing.





#### BACKGROUND

**BPA Period**: Base Year with Unlimited Award Terms

**Task Order Performance** - Base Period with Potential Options NTE 5 Years

**Performance Based** Task Orders unless Approved IAW DFARS 237.170

**Flexible Pricing Arrangements**: Fixed Price (Level of Effort or Completion), ime and Materials, Labor Hour

**Discounting** of GSA Rates Allowed at BPA and/or Task Order Level





## **EXPRESS PROGRAM**

# Army Contracting Command -Redstone Arsenal A RSA

- Establish BPA Program
- Issue Task Orders

## **GSA Federal Supply Service**

- Establish/Modify GSA Schedules
- Assist ACC-RSA/Customers/Industry

#### **AMCOM and Customers**

- Utilize EXPRESS to Fulfill Requirements

## **Industry Partners**

 Provide Services to Customers through EXPRESS BPAs





## Open Season

Primes may adjust team members and subcontractors

Facilitates new SB Participation
Adjustment opportunity for teaming arrangements
OK to Add, Delete, and Change Team Member/
Subcontractor Status

Open Season (Competition) to add new BPA holders

Lack of adequate competition
Socioeconomic improvement needed
Existing primes exit program
Enhance pool of expertise for new task order efforts





# Federal Business Opportunities Announcement Open Season

The Government intends to award additional BPAs in the following domains as noted:

B&A - two small businesses (SB); Logistics - one full and open (F&O) and two SBs; Programmatic - one F&O, 2 SBs and one 8A reserve; Technical - one F&O, one SB and one 8A reserve.

These are estimated numbers only. The Government reserves the right to vary the number of awards depending on the number of responsive quotations submitted. The F&O awards will be determined first, followed by the SB reserved awards, and finally the 8(a) reserved awards.





## Applicable GSA Schedules

- Professional Engineering Services (PES)

- Logistics Worldwide (LOGWORLD)

- Management, Organizational and Business

Improvement Services (MOBIS)

- Information Technology (IT)

00CORP - Consolidated Products and Services

(Corporate Schedule)

Primes/Team Members Must Hold At Least One Applicable Schedule





 Prime Must Hold At Least One Applicable

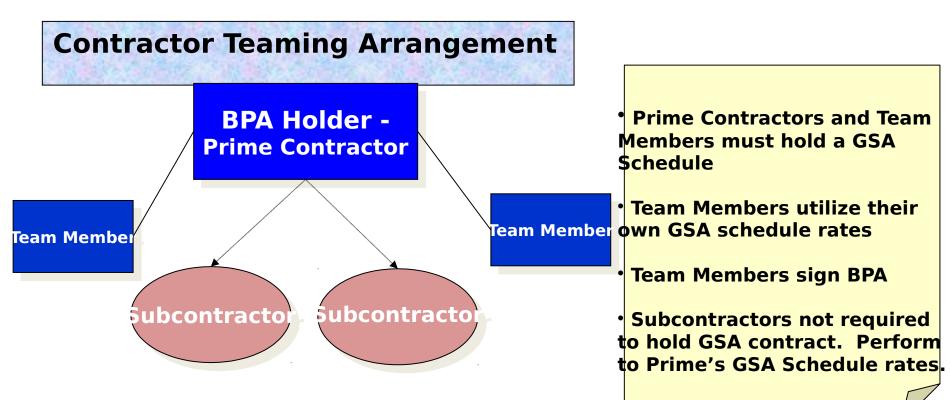
Schedule

- Multiple Schedules May Be Submitted
- Prime MUST Identify One Primary Schedule





## **TEAMING**



TAWARDS: BPA Holder may propose that a Task Orders be issued directly Team Member - AMCOM Receives SB Credit Based on Direct Awardee's Size





## **Annual BPA Review**

\*Task Order Performance - Most Important Criteria

(Based on Specific Task Order Metrics)

Quality of Service, Cost Effectiveness, Timeliness of Performance, Business Relations, Customer Satisfaction

- Responsiveness Task Order RFQs, Effective Corrective Actions
- Competitiveness Submission of Viable Task Order Quotations
- Actual Performance versus Proposed Goals for Direct SB Team

Member Awards and SB Subcontracting Goals





## Supported Systems and Equipment

- Air Defense Command and Control
- Air Traffic Control Systems
- Aircraft External Storage
- Aircrew Integrated Systems
- Air-to-Ground Systems
- Anti-Tactical Ballistic Missiles
- \*Associated Weapon System Technology\*Scout Helicopters **Development**
- Attack Helicopters
- **•**Aviation Electronic Combat Systems
- Aviation Technology Development
- Close Combat Missiles
- Field Artillery Missile Systems
- Field Artillery Rocket Systems
- Fire Control Equipment
- •Fixed Wing Aircraft
- Laser Designators
- Light Observation Helicopters
- Logistics Support Activity

- Long Range Air Defense Systems
- Medium Range Air Defense Systems
- Medium/Heavy Lift Cargo Helicopters
- Missile Sensors
- Missile Technology Development
- Non-Lethal Systems
- Short Range Air Defense Systems
- Software Development and Engineering
- Special Operations Aircraft
- Support Systems, Missile and Aviation
- Targets and Threat Simulators
- Test Measurement and Diagnostic Equipment
- Thermal Viewers
- Unmanned Aerial Vehicles
- Unmanned Ground Vehicles
- Utility Helicopters
- Vertical and Short Take Off Aircraft Systems





## **EXPRESS Domains**

# Business And Analytical

**Programmatic** 

Logistics

**Technical** 





## Business and Analytical Domain

**BA1: Strategic Planning** 

**BA2: Communication Support** 

**BA3: Conference Support** 

**BA4: Business Management Support** 

**BA5: Process Improvement Support** 

**BA6: Financial Management Support** 

**BA7: Property Management Support** 

**BA8: Human Capital Management** 

**BA9: Organizational Development Support** 





# Business and Analytical Prime BPA Contractors

Delta Solutions & Strategies, LLC
Navigator Development Group, Inc. \*
Perkins Technical Services, Inc.
Quantitech, Inc.





## Programmatic Domain

**PS1: Resource Management Support** 

**PS2:** Cost Estimating/Analysis

PS3: Schedule Development/Assessment

PS4: Program Management, Plans and

Integration

**PS5: Strategic Planning Analysis** 

**PS6: International Program Support** 

**PS7: Security Assistance Program Support** 

**PS8: Operations Research and Systems** 

Analysis





# Programmatic Prime BPA <u>Contractors</u>

CAS, Inc.
Digiflight, Inc.
Intuitive Research and Technology
Microtechnologies, LLC
Sigmatech, Inc.
Total Computer Solutions, Inc.





## Logistics Domain

**ILS1:** Design Influence/Concept Definition

**ILS2: Maintenance Planning** 

**ILS3: Manpower and Personnel** 

**ILS4:** Supply Support

ILS5: Support Equipment and Test, Measurement and

**Diagnostics Equipment** 

**ILS6: Training and Training Devices** 

**ILS7: Logistics Support Technical Data** 

**ILS8: Computer Resources Support** 

**ILS9: Packaging Handling and Storage** 

**ILS10: Transportation and Transportability** 

**ILS11: Facilities** 

**ILS12: Standardization and Interoperability** 

**ILS13: Continuous Acquisition and Life Cycle Support** 

**ILS14: Logistics Program Support** 

**ILS15: Reliability Availability and Maintainability** 

Support

ILS16: Logistics Support of Automated Information

**Systems** 





## Logistics Prime BPA Contractors

#### **AEPCO**

LMI (formerly Belzon, Inc.) \*
 Eleit Technology, Inc.
 Logicore Corporation
 Metters Industries, Inc
Millenium Systems Services, Inc.





## **Technical Domain**

- 3.1 Aeromechanics Technology
- 3.2 Airworthiness Qualification/Release
- 3.3 Electronics/Avionics/Visionics/Survivability Equipment
- 3.4 Environmental/Safety Initiatives
- 3.5 Guidance Technology (Guidance Analyses)
- 3.6 Guidance Technology (Electronics /Computer Tech Support)
- 3.7 Guidance Technology (Weapon System Guidance)
- 3.8 Industrial Operations
- 3.9 Infrared
- 3.10 Image and Seismic, Acoustic, SAM EM Signal Processing
- 3.11 Manpower and Personnel Technical Support
- 3.12 Manufacturing Science and Technology
- 3.13 Navigation and Control
- 3.14 Optics and Laser





## **Technical Domain**

- 3.15 Product Assurance
- 3.16 Production Engineering
- 3.17 Propulsion Systems/Technology
- 3.18 Radio Frequency Technology
- 3.19 Systems Engineering
- 3.20 Structures and Materials
- 3.21 Systems Simulation and Modeling
- 3.22 Software Engineering
- 3.23 Technical Data Management
- 3.24 Test and Evaluation
- 3.25 Test Program Set/Automated Test Equipment
- 3.26 Warheads
- 3.27 Weapons Science





### Technical Prime BPA Contractors

Aviation and Missile Solutions, LLC
Computer Sciences Corporation
DCS Corporation
Intuitive Research & Technology Corp
Quantum Research International, Inc.
Radiance Technologies, Inc.
SAIC
Sigmatech, Inc.
Systems, Studies, & Simulation (S³)
Torch Technologies, Inc.
Westar Aerospace & Defense Group, Inc.





## **Primary Customers**

CUSTOMER Task Order Percentages

AMRDEC 35%

PEO AVIATION 26%

AMCOM 12% LOGSA 9%

PEO MISSILES & SPACE 6%

AMC 2%

OTHER 10%





## Distribution of Task Orders

(As of Sep 2012)

DOMAIN % TO'S # TO'S OBLIGATED \$

TECHNICAL 50% 214 \$5.7B

PROGRAMMATIC 21% 91 \$1.1B

LOGISTICS 21% 89 \$790M

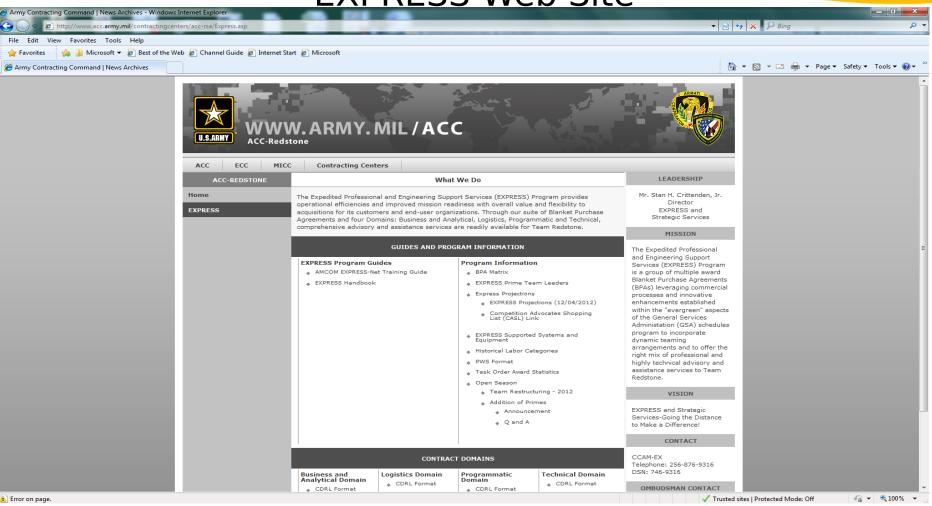
BUSINESS & ANALYTICAL 8% 37 \$215M

TOTALS 100% 431 \$7.8B





## **EXPRESS Web Site**

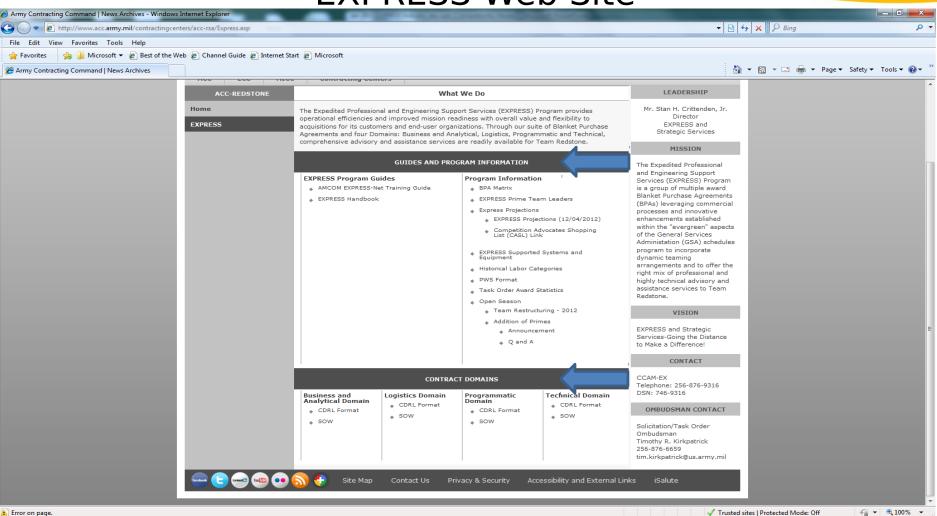


http://www.acc.army.mil/contractingcenters/acc-





## **EXPRESS Web Site**

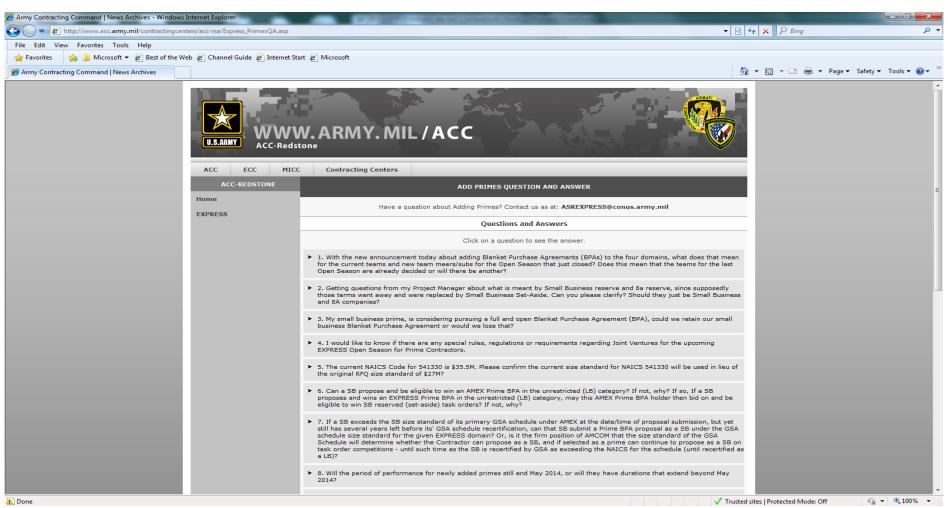


http://www.acc.army.mil/contractingcenters/acc-





## **EXPRESS Web Site**



http://www.acc.army.mil/contractingcenters/acc-





## **EXPRESS- The Next Generation**



Right for the Customer Right for the Organization

Agile/Flexible
Rapidly Changing Operational Environment





## Last Stop!

## Thanks for ALL Your Support! **POCs**

Marcia Tully Vicky Spivey Terri Adams

Stan Crittenden <u>stan.h.crittenden@us.army.mil</u> 256-876-9316 marcia.tully@us.army.mil 256-842-7409 vicky.spivey@us.army.mil 256-876-1024 mary.teresa.adams@us.army.mil 256-842-7317

#### Presented to:



## AMCOM EXPRESS Industry Day

Software Engineering Directorate (SED)



#### TECHNOLOGY DRIVEN. WARFIGHTER FOCUSED.

Presented by:

Dr. William Craig
Director
Software Engineering Directorate
U.S. Army Aviation and Missile
Research, Development, and
Engineering Center

9 Jan 13
Approved For Public release;
Distribution is Unlimited



## AMRDEC Software Engineering Directorate AMRDEC



#### **ORGANIZATION:**

Government Personnel 320

Contractor Personnel 3796 (2576 FTE)

**Primarily Reimbursable Work** 

\$750 Million of Business in FY11

**\$1.1** Billion of Business in FY12

#### **WORKFORCE DEVELOPMENT:**

CO-OPs (Engineering) - In addition to Government co-ops, we have a partnership with UAHuntsville to provide (UAHuntsville established an equivalence of Government co-ops) co-ops through contracts

Software Engineering Masters Degree Program

Currently SED has a class of 13 at UAHuntsville

Systems Engineering PhD Program

9 Candidates at UAHuntsville

7 have completed the course work

#### MISSION:

Established in 1984 as one of the Army's Life Cycle Software Engineering Centers

- Computer Hardware / Software Technology (SEI)
- Independent Verification and Validation (IV&V)
- Flight Safety / Airworthiness Assessments (AED)
- Software Development and Sustainment
- Information Assurance / Cyber Security (ARL)
- Interoperability Engineering and Test (IET)
- Software Fielding / New Equipment Training

#### Some of our Current Major Projects:

JBC-P (CECOM SEC)

AMPS / Presidential Helicopter

IDM (AMRDEC ED PIF & LEAD)

AAL (AMCOM IMMC, LOGSA, PEO EIS)

**CAFRS** 

**Army Tactical Missile** 

CBM Data Warehouse

AIT

AA

PFM (WDI, SSDD, ED)

Software provider for Mobile COE (PEO Soldier)



#### BENEFITS OF AMRDEC BUSINESS MODEL

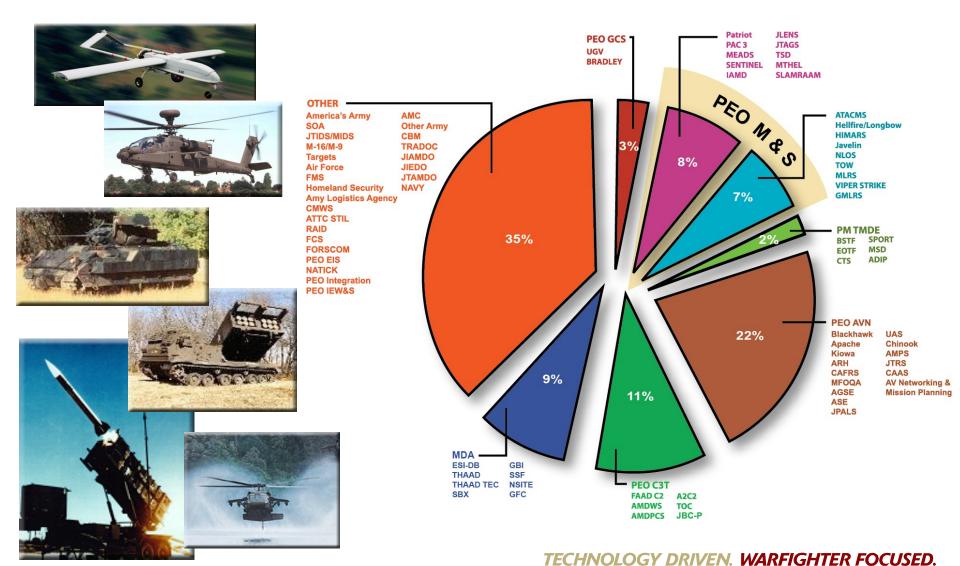
- Non-Proprietary government owned products
- Great Flexibility MIPR money / can start, stop or change conveniently
- Does not take work away from industry, uses significant small business support
- VERY Low Cost

Government lab provides customers avoidance of Acquisition Competition Cost Minimum termination cost if the program is cancelled

### FY12 Customer Base



### SED Supports Most of the Army's Major Weapon Systems (>1.1 Billion Dollars)





### SED AE Task Orders



- SCRS SED is the Material/Product Developer
  - Product Development, Delivery, Fielding, Sustainment
    - Full Life Cycle Responsibility
    - SEI Based Process
  - Systems Integration Lab's
    - Systems Engineering, Software Development, System in the Loop
    - SEI Based Process
- BASES SED Provides Support to the Material Developer (e.g., PEO, PM, OGA)
  - Software Acquisition Support
  - Software IV&V
  - Configuration and Data Management
  - Software Quality Assurance
- Lower Tier IV&V Software Support
  - Software IV&V for Lower Tier PMO and Associated Programs
- S3E Systems and Software Security Engineering
  - Information/Software Assurance
  - System/Software Accreditation
  - Trusted Systems and Networks
  - Network Defense











### AMRDEC System Simulation & Development Directorate

### **Troop-to-Task & Human Factors**

Experimentation and analysis of control



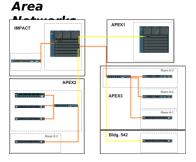
#### Image Generation

GOTS distributed IG for cost-efficient 3D interfacing; or standards-based



### **Distributed Simulation**

**Chartertivity** to Wide



## **Terrain Generation**

High-resolution terrain engineering in panochromatic, true color, and



### Early User Involvement

Stakeholders conduct early evaluations to avoid costly changes



#### Live-Virtual-Constructive

Margafdir 40166 interoperability for developing requirements, TTPs,



### **Scalable Protection**

Compeded part task and component fully impossive emulators



# Tactical Interfacing

Seamless
collaboration and
information flow
across tactical and
strategic platforms







### **Key Program Support**

- PM Night Vision Rectificates Surveillance and Target Acquisition (NV/RSTA) Base Expeditionary Targeting Surveillance System-Combined (BETSS-C) "fielding support"
  - Force Protection Suite (FP Suite) Site Survey/Installation
  - Rapid Deployment Integrated Surveillance System (RDISS)
- PM Force Protection Systems Entry Control Point (ECP) "integration & fielding support"
- Joint Program Executive Office for Chemical and Biological Defense
  - Interim Integrated Base Defense (IIBD)
  - Integrated Installation Robotics Surveillance & Security (IIRSS) JCTD
- PM Synchronized Pre-deployment and Operational Tracker (SPOT)





# **QUESTIONS**



# Cruise Missile Defense Systems

**UNCLASSIFIED** 



PEO Missiles & Space: Cruise Missile Defense Systems

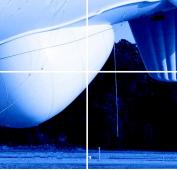
AMCOM Express Systems Engineering &













**DISTRIBUTION STATEMENT F**: Further dissemination only as directed by Cruise Missile Defense Systems Project Office, PEO Missiles and Space, ATTN: SFAE-MSLS-CMDS-IS, Redstone Arsenal, AL 35898-5000 or higher DOD authority.



### **MISSION**



- Cruise Missile Defense Systems (CMDS) Project
   Office serves as the Army centralized manager for an integrated family of:
  - Missiles
  - Sensors
  - Lasers
  - Launchers
- \*This Project Office is responsible for life cycle management, planning, direction, execution, and control of tasks (and designated associated resources) involved in the development, qualification, test, integration, production, sustainment, fielding, distribution (to U.S. forces and/or Foreign Military Sales (FMS) customers) and logistics support (including provision of documentation, training, and support items) of the



### **REQUIREMENTS**



- To maximize efficiency in an ever-changing environment, the AMCOM EXPRESS Programmatic domain is performance based. This allows the Contractor to provide macro level input and advice as well as:
  - Monitor
  - Assess
  - Coordinate
  - Analyze
  - Develop
  - Integrate component programs and activities
  - Brief presentations and agendas for the total life cycle of the systems
  - Recommend other acquisition streamlining initiatives when necessary



### **FUNCTIONAL AREAS**



- Resource Management (RM) Support:
   Collection of data for or development and maintenance of RM programs/systems
- Cost Estimating / Analysis:
   Life Cycle Estimates, Analysis of Alternatives (AoA), Design-to-Cost Reviews, Evaluations
- Schedule Development/Assessment: Integrated Master Schedules, Risk Assessments (Prime KTR and Government)
- Program Management, Plans & Integration:
   Strategic business planning, Acquisition Strategy / Plan,
   Operational Assessment Report



### **FUNCTIONAL AREAS**



### **Strategic Planning Analysis:**

Acquisition streamlining and reform, benchmarking, organizational change management

### **International Program Support:**

Promote joint and allied cooperative programs and interoperability

### **Security Assistance Program Support:**

Support Foreign Liaison Office as specified in Foreign Military Sales cases

### **Operations Research And Systems Analysis:**

With simulated models, provide operational effectiveness / performance analysis



### CONCLUSION



# • AMCOM Express SETA Support:

- Streamlined
- Effective
- Flexible
- Mutually beneficial

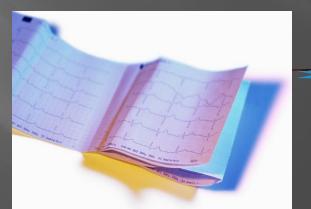
# **Utility Helicopter Project Offic e**





# **UHPO Customer Support Provided by AMCOM EXPRESS**

☐ GFEBS Financial Support □ Logistics support (Tech Pubs/Provisioning) □ CCAD Resource Management Support □Cost Estimating Analysis **□Schedule Development/Assessment** □ Program Management Plans/Integration □Strategic Planning & Analysis □Acquisition & Fielding Support **□**DataBase Management ☐ Technical, Logistical & Operational Reqs □Foreign Military Sales (approx 12 countries)



# LOGISTICS SUPPORT ACTIVITY (LOGSA)

**AMCOM EXPRESS Contracts** 

### **AMCOM EXPRESS LOGISTICS DOMAIN**

- LOGSA Support
  - > ILAP
  - > MMIS
  - ➤ MPP3
  - > PID MFR
  - Expert ASL
  - Single Stock Fund
  - > DODAAC/RIC
  - > AOAP
  - > PSCC
- Customer Support
  - Afghanistan
  - Alaska
  - Ft. Lee, VA
  - Germany
  - Hawaii
  - > Iraq
  - Kuwait
  - ➤ National Guard





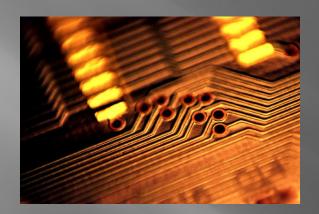
## **Integrated Logistics Analysis Program (ILAP)**

ILAP is becoming a tool of Logistics Information Warehouse





### **Modification Management Information System (MMIS)**



**My Production Planner III (MPP3)** 

Process Integration
Division Maintenance,
Force, and Readiness
(PID MFR) Support

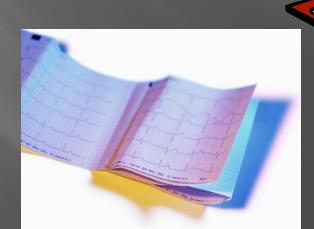


# LOGSA Customer Support Provided by AMCOM EXPRESS

- ☐ Training in classrooms and in the field
- Logistics support to the soldiers in the
- field
- □ CECOM
- ☐ GFEBS Financial Support
- **□ DODAAC** Support for National Guard Base
- ☐ Single Stock Fund







# **Army Oil Analysis Laboratories Program** (AOAP)

- Chemical analysis
- > Technical analysis







# Packaging, Storage, and Containerization Center (PSCC)

Contractors provide engineering skills

> Testing on packaging, storage and containers

> HAXMAT testing

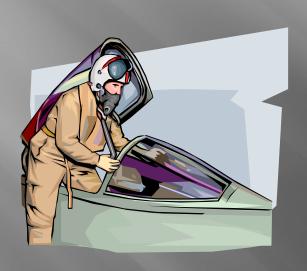


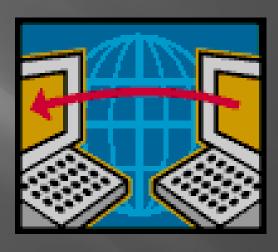




### **AMCOM EXPRESS Technical Domain**

Interactive Electronic Technical Manual Responsible Office (IETM RO)









# QUESTIONS AND ANSWERS

Presented by: Marcia Tully, EXPRESS Program Coordinato



### **BPA Performance Period**

What is the period of performance for the EXPRESS BPAs?

The performance period for all BPAs is one year. These are reviewed annually to determine whether an additional one-year extension will be awarded. The current BPAs are all expected to be extended by one year, to January 31, 2014.

What will the period of performance for newly added primes be?

The newly added primes will receive BPAs with performance periods which coincide with the current BPAs. After the initial BPA review, they will also be on a one-year cycle.





### **BPA Restrictions**

Can a company hold more than one BPA?

A company can hold a BPA in more than one domain, but not more than one in the same domain.

A current BPA holder is a wholly-owned subsidiary, and maintains their own GSA schedule and separate Cage Code from their parent company. Can the parent company, who maintains their own GSA schedule and Cage Code, hold a BPA in the same domain?

#### Yes

A company currently holds a BPA, which was won on a SB basis. Can that company submit a bid for a full and open BPA in the same domain?

Yes; they would only be considered for a Full and Open (F&O) slot. If they win a F&O BPA, they would lose the current BPA, which was awarded on a SB basis.





### Schedules

Are EXPRESS services procured directly from GSA?

No, the EXPRESS Program establishes BPAs against GSA schedules to procure advisory and assistance services for ACC-Redstone.

What schedules are required for EXPRESS? Are specific schedules required for specific domains?

At least one of the required schedules (IT, LOGWORLD, MOBIS, PES) must be held. Any of which may be used for any domain.

Can multiple schedules be used?

For the BPA RFQ, more than one may be used, but one must be identified as primary. For Task Order RFQs, any of the schedules incorporated into the BPA may be used.





# Schedules (Contd)

Once a schedule is identified as primary, can it be changed later to a different one?

No, unless it can be shown that the majority of EXPRESS work has been performed using a different schedule.

Can a company bid using proposed rates for a schedule that is not yet in place?

No, a schedule must be held at the time of response to the RFQ.

What happens when a proposed schedule is subsequently modified to add categories or update rates?

The BPA holder will be required to maintain the submitted documentation by updating it as changes occur to the GSA schedule.





### **Business Size**

How is business size determined?

IAW FAR 8.405-5, the agency relies on the small business certification, for the applicable NAICS/size standard, which was made at the primary schedule contract (i.e., GSA) level.

What business size applies to a company that has exceeded the SB size standard of its primary GSA schedule at the time of its EXPRESS quotation submission, but has not recertified as LB on this schedule?

This company can bid as a SB for the BPA, and future Task Orders, until such time as it recertifies as LB on the applicable NAICS for the primary GSA schedule.





### **NAICS**

What NAICS apply to EXPRESS?

EXPRESS NAICS varies with the primary schedule and Domain.

<b>Schedul</b>	<u>e</u>	<b>Dor</b>	<u>nain</u>		<b>NAICS</b>		<u>Size</u>
<b>Standar</b>	<u>d</u>						
IT	All		54	<b>1511/5415</b> :	12/54151	.3	\$25.5M
LOGWOF	RLD	All		Per GSA S	Schedule	Pe	er GSA Schedule
<b>MOBIS</b>		All		Per GSA S	Schedule	Pe	er GSA Schedule
PES	B&A,	LOG,	PROG	541330		\$	35.5M
PES		<b>TECH</b>	5	41712		1000 Em	ployees





# NAICS, Contd

Is a company eligible to use PES as its primary schedule in the Technical domain if 541330 is the only NAICS listed on its schedule?

No, NAICS 541712 must be available on the PES schedule in order to be eligible as a BPA holder in the Technical Domain. Likewise, 541330 must be available on the PES schedule in order to be eligible as a BPA holder in the B&A, LOG, or PROG Domains. A modification to add the required NAICS to the GSA schedule would have to be executed.





# Joint Ventures (JVs)

Are there special rules for JV regarding the EXPRESS Open Season?

No, a JV (as the entity bidding) must hold one of the four required schedules in the name of the JV.

If JV partners separately hold one, or more, of the required schedules, can the unpopulated JV use one of the partners' schedules to satisfy the schedule requirement?

#### No

A JV, consisting of an 8(a) mentor and protégé, enjoys the size standard of the protégé partner. Is this JV eligible for a Small Business award?

Yes, if the JV has represented itself as a such, on the primary schedule, for the applicable NAICS.





# **Teaming**

Will this Open Season to add primes delay or otherwise affect current BPA teams, and the changes to Team Members/Subcontractors for the recent Open Season to restructure teams?

No, the teams for the current EXPRESS primes will be based on the Open Season for Team Restructuring, which closed on 24 Oct 12. These changes will be incorporated into the current BPAs by 31 Jan 13.

To aid contractors in teaming, will AMCOM consider releasing an Industry Day attendees list following the event?

This will be considered.

Are there any restrictions requiring companies to be exclusive to one bidder in a domain?

No. exclusive teaming arrangements are discouraged.





# Full & Open (F&O) vs. Small Business

Is a SB eligible for a F&O BPA?

#### Yes

If a SB wins a F&O BPA, would this company be eligible for Small Business Set-Aside (SBSA) task orders?

Yes, provided this company is still a small business for the primary schedule/NAICS identified in the Blanket Purchase Agreement.

Will a bidder be required to declare which BPA category (F&O or SB) they wish to compete for?

No; all bidders will automatically be considered for Full and Open (F&O) awards first, provided they hold one of the required schedules. Bidders who are unsuccessful in the F&O competition will then be considered for small business and finally, 8(a) awards, provided they qualify as such.





# RFQ Details

What is the estimated date of release for the RFQ to add primes, and the RFQ for EXPRESS-The Next Generation (X-TNG)?

The RFQ to add primes is expected to be released in January 2013, with quotations due approximately 30 days thereafter. An estimated release date for a solicitation on X-TNG cannot be determined at this time, but it is expected to be a minimum of 3 years.

Various questions have been asked concerning submission requirements, past performance, and evaluation criteria, but these cannot be answered at this time. These items will be specifically addressed in the RFQs.





### Number of Awards

Do the listed number of awards represent a minimum, or can the Government increase the number?

The listed number of awards is anticipated, and does not reflect a minimum number. The Government reserves the right to vary (increase or decrease) the number of awards, based on the number of responsive quotations.

What are the required minimums in order to vary additional awards in each domain, in other words, how many fully responsive quotations will you need to increase (vary) the award total for each domain

There are no required minimums.